

Career portal

offerte di lavoro e tirocinio

CC_2026_457

ACCOUNT MANAGER



SETTORE

Informatica/elettronica



CONTRATTO

Lavoro subordinato a tempo
determinato/Lavoro
subordinato a tempo
indeterminato



TITOLO RICHIESTO

Corso di laurea



SCADENZA

30/09/26



SEDE

Udine, Friuli Venezia Giulia,
Italy

FIGURA PROFESSIONALE

Account Manager

DESCRIZIONE DELL'AZIENDA

Azienda multinazionale, con sede in Germania, leader nella commercializzazione di componenti elettronici

DISPONIBILITÀ ORARIA

Full time

RETRIBUZIONE ANNUA LORDA

30000

CCNL DI RIFERIMENTO E RELATIVE DISPOSIZIONI

Commercio

EVENTUALI BENEFIT

MANSIONI

About the job

Calling all energetic, ambitious individuals with a passion for sales!

Our company has opened a new office in Italy and is looking for superheroes to join our team!

Your Role

As a Sales Account Executive, you'll be the driving force behind our sales success, armed with enthusiasm, charisma, and a hunger for excellence.

Your mission? To forge lasting relationships, uncover new business ventures, and deliver unparalleled solutions that exceed client's expectations!

Extensive experience in sales? We're dedicated to empowering you to reach your maximum potential. Who knows? You might even teach us a thing or two in the process!

Junior in Sales? No worries! You can join our Sales Trainee Program helping you to lay the needed foundation in becoming a top-performing sales superhero!

What's in it for you?

- Unlimited Potential for Growth: Fuel your career aspirations with a supportive environment that encourages continuous learning and professional development. Sky's the limit!
- Unlimited, uncapped monthly commissions that will have your bank account singing with joy!
- Career development: what is your dot on the horizon?
- Champions League Team Culture: Work Hard – Play Hard! The dedication, unity and passion of this team will make any manager proud. And oh boy can we play hard... ;)

Additional Benefits:

- Friday drinks to celebrate victories and epic team events
- 25 Holidays to recharge and explore the world
- Base Salary, Pension Scheme, and have we mentioned the **unlimited, uncapped monthly commissions** yet...?

Your team

You will join a team of 16 superheroes. On the sales side you will work closely with Fabiano (Sales Manager). Currently we have 6 Sales Account Executives all with industry experience and lots of sales knowledge to guide you in your new journey.

We understand that you might not meet all the requirements stated in the description, but we encourage you to apply anyway! At Chip 1 Exchange we focus more on the competencies you bring rather than the experiences you have. Just make sure to be able to sell yourself!

Acquisition in response to this vacancy is not appreciated. Profiles and resumes sent by agencies that are unsolicited will be treated as direct applications from the candidate.

Requirements added by the job poster

- Authorized to work in Italy

REQUISITI

Corsi di laurea richiesti:

- Banca e finanza
- Economia aziendale
- Economia e commercio
- Diritto per le imprese e le istituzioni
- Lingue e letterature straniere
- Relazioni pubbliche

REQUISITI PREFERENZIALI

- Any B2B sales- and/or Industry experience is a great plus! If not, our Sales Trainee Program will equip you with all the tools you need for your professional development.

REQUISITI LINGUISTICI

- Fluent in English! Any other language is a big plus, especially Hebrew, Danish, Swedish and Norwegian!

ATTITUDINI E SOFT SKILLS

- Seeking enthusiastic, high-energy, driven, and persistent individuals who never settle for less! Join our team and let's reach new heights together
- Flawless communication skills that are always “on”. We're looking for dynamic individuals who excel in clear and effective communication.